



PressRelease

Editorial Contacts:

Lisa Wade, Galil Motion Control, Inc.
916-626-0101, lisaw@galilmc.com
Al Bru, AB-Communications
925-828-5103, alfredbru@comcast.net

For Immediate Release

Galil Motion Control Hits Milestone With 75 Consecutive Profitable Quarters

Sales of new controller and drive combinations help lead the way

Rocklin, CA., March 5, 2004—Galil Motion Control, the industry innovator in motion control, announced that it has reached its 75th consecutive profitable quarter, a run of almost 18 years. Significant credit is being given to strong sales of Galil’s new series of controller and drive sandwich combinations designed to provide cost-effective, multi-axis motion without the wiring.

“Considering the down turn in the economy over the last few years, we’re proud of being able to maintain this winning streak of profitability for 75 quarters,” says Lisa Wade, VP-Marketing and Sales. “To help achieve this, Galil has broadened its customer base with the addition of several new controller and drive technologies, made significant inroads in the medical device sector, and opened a new tech support office in the Northeast.”

Already well-regarded for its line of single and multi-axis, bus-based and stand-alone, and box-level and card-level controllers, Galil recently added a family of plug-in, multi-axis drives for operating different stepper and servomotor types. A key advantage to designers is that these drives mount directly to the 96-pin DIN connector of the controller without any additional wires or cables. The result is a multi-axis “sandwich” that costs far less than having to purchase individual single-axis controllers and drives. Some “sandwich” models even provide easy set-up and diagnostics of the amplifier through the controller itself.

To date, Galil has installed over 350,000 of their controllers worldwide in an ever-widening array of applications. “To illustrate this, we profiled 14 different companies in our SmartMoves book, which tells how Galil controllers solved such diverse motion challenges as diamond engraving, book binding and wafer NDT to focused surgery, heavy crane simulators and waterjet cutters,” adds Wade.

Located near Hartford, Connecticut, the new technical support office helps to better serve Galil’s OEM customers in the area. The office is headed by Todd Shearer, a 7-year Galil application engineer who now serves as Northeast Region Technical Advisor and can be reached at 860-824-4426, todds@galilmc.com.

Galil also provides various interface options available for its line of motion controllers, including PCI, ISA, PC/104, VME, cPCI, USB, RS232 and Ethernet. In addition to the plug-in amplifiers, accessories include interconnect boards, cables and I/O expansion modules; and Galil’s software tools, including WSDK servo tuning software and their ActiveX Tool kit for developing operator interfaces for Galil controllers.

For specific information about Galil Motion Control, contact Lisa Wade, VP-Marketing and Sales, at Galil Motion Control, Inc., 3750 Atherton Road, Rocklin, CA 95765, 800-377-6329, lisaw@galilmc.com, Ph. 916-626-0101, Fax 916-626-0102, or visit www.galilmc.com. More information about Galil products can be found in their catalog, which is available at no cost at <http://www.galilmc.com/products/catalog.html>.

About Galil Motion Control, Inc.

Privately held and profitable for over 75 straight quarters, Galil Motion Control, Inc. was founded in 1983 by Jacob Tal, world-famous innovator and educator in motion control. Galil became the first company to produce a microprocessor-based servo motor controller without tachometer feedback. Since then, Galil has continued to advance motion control technology and has found industry-leading acceptance with over 350,000 controllers successfully installed worldwide. Various applications include machines for the medical, semiconductor, machine tool, food processing, and textile industries. Recently, Galil has introduced several motion controllers for the Ethernet, as well as a variety of servo amplifier boards.